

Message Text

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PAGE 01 ANKARA 09355 100835Z

17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 XMB-02 TRSE-00 CIEP-01 OMB-01

DODE-00 CIAE-00 INR-07 NSAE-00 /031 W

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R 100722Z DEC 76

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC 5739

INFO USDOC WASHDC

AMCONSUL ADANA

AMCONSUL IZMIR

AMCONSUL ISTANBUL

LIMITED OFFICIAL USE ANKARA 9355

DEPARTMENT PLS PASS EXIM; USDOC FOR MEPD

E.O. 11652: N/A

TAGS: BENC, BEXP,ENRG, TU

SUBJECT: PRODUCT OPPORTUNITY: MERSIN THERMAL ELECTRIC PLANT
EXPANSION

REF: ADANA 302

1. EMBASSY SHARES AMCONSUL ADANA VIEW AS TO SIGNIFICANCE
THIS PROJECT AND UNIQUE OPPORTUNITY IT OFFERS FOR EXIM SUPPORT
PRIVATE SECTOR PARTICIPATION IN TURKISH DEVELOPMENT EFFORT.

2. EXIM TEAM WHICH VISITED TURKEY IN EARLY NOVEMBER
WILL RECALL STRESS PLACED BY GOT OFFICIALS ON NO. 1 PRIORITY
IMPORTANCE OF ELECTRIC POWER DEVELOPMENT IN TOTAL TURKISH
DEVELOPMENT PLANNING. IN ADDITION, DURING SAME VISIT, TEAM
MET WITH CUKUROVA REPRESENTATIVES IN ANKARA AND WERE FAVORABLY
IMPRESSED, AS WE RECALL IT. WE THEREFORE BELIEVE PROJECT IS
PARTICULARLY APPROPRIATE ONE FOR SYMPATHETIC EXIM CONSIDERATION.

3. WESTINGHOUSE REPS ARE CURRENTLY IN ANKARA IN CONNECTION
WITH THIS AND OTHER PROJECTS AND HAVE ALSO
BEEN IN TOUCH WITH CUKUROVA OFFICIALS IN ADANA. THEY REPORT
THAT CUKUROVA NOW APPEARS TO BE UNDER IMPRESSION SOME SORT
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PAGE 02 ANKARA 09355 100835Z

OF EXIM PARTICIPATION VIRTUALLY CERTAIN FOLLOWING RECENT US

VISIT OF COMPANY CHAIRMAN AND GENERAL MANAGER. ON OTHER
HAND, COMMUNICATIONS THEY HAVE RECEIVED FROM WESTINGHOUSE
PITTSBURG HEADQUARTERS IN PAST TWO OR THREE DAYS STRONGLY
SUGGEST THIS IS NOT TRUE. EMBASSY WOULD WELCOME FOR ITS
OWN AND AMCONSUL ADANA'S INFORMATION ONLY SOME INDICATION
OF STATUS OF EXIM CONSIDERATION THIS APPLICATION IF AVAILABLE.
BERGUS

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NNN

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Margaret P. Grafeld
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04 MAY 2006

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